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**Robert N. Zacca, PhD**

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**Academic Employment**

- *Assistant Professor of Entrepreneurship, Alfaisal University, (August 2014 – Present)*. Full time faculty member in the College of Business: Engaged in research, teaching and service activities.
- *Assistant Professor of Management and Entrepreneurship, United Arab Emirates University (UAEU), AACSB Accredited (2008 – 2014)*. Full time faculty member in the Business Administration Department of the College of Business and Economics: Engaged in research, teaching and service.
- *Visiting Faculty, Jiangxi University of Finance and Economics, Nanchang, China (2012 - 2014)*. Provided undergraduate courses in Management, International Corporate Management and E-Commerce.
- *Visiting Faculty, Institut Supérieur de Gestion, Paris, France (2008 - 2011)*. Provided MBA courses in Corporate Entrepreneurship.
- *Faculty of Management, Cracow University of Economics (1998 - 2008)*. Provided instruction to undergraduate and graduate students of management; Involvement in project and program development work.

**Refereed Journal Publications and Conference Proceedings**

- Zacca, R., Dayan, M. and Elbanna, S. (2017). The Influence of Conflict and Intuition on Explorative New Products and Performance in SMEs. *Journal of Small Business and Enterprise Development*, 24(4): 950-970 (Scopus Index 0.64).
- Zacca, R. and Dayan, M. (2017). Entrepreneurship: An Evolving Conceptual Framework. *International Journal of Entrepreneurship and Innovation Management*, 21(1/2): 8-26 (Scopus Index 0.305).
- AlMazrouei, H., Zacca, R., Bilney, C., and Antoine, G. (2017). Expatriate Managers Decision-Making Practices within the UAE: A Qualitative Study. *International Journal of Organizational Analysis*, 24(5): 856-882 (Scopus Index 0.185).
- Dayan, M. Ng, P.Y. and Zacca, R. (2016). The Effects of EO and Market Turbulence on SMEs Performance through Political Behavior: Moderated Mediation Model. *Academy of Management Conference*.

- Dayan, M., Zacca, R., Hussain, Z., Benedetto, A. and Ryan, J. (2016). The Effect of Entrepreneurial Orientation, Willingness to Change, and Development Culture on New Product Exploration in Small Enterprises. *Journal of Business and Industrial Marketing*, 31 (5): 668-683 (InCites J. Citation 5-year Impact Factor 1.403).
- Zacca, R. and Dayan, M. (2015). Linking Managerial Competencies and Performance. *Babson College Entrepreneurship Research Conference (BCERC)*.
- AlMazrouei, H. and Zacca, R. (2015). Expatriate Leadership Competencies and Performance: A Qualitative Study. *International Journal of Organizational Analysis*, 23(3): 404-424 (Scopus Index 0.185).
- Zacca, R., Dayan, M. and Ahrens, T. (2015). Impact of Network Capability on Small Business Performance: The Mediating Role of Knowledge Creation and EO. *Management Decision*, 53(1): 2-23 (InCites J. Citation 5-year Impact Factor 1.868).
- AlMazrouei, H., Kunnanatt, J.T. and Zacca, R. (2015). Cultural Adaptation of Expatriate Managers: Empirical Insights from the UAE. *International Journal of Strategic Management*, 15(2): 91-102.
- Dayan, M., Zacca, R., and Benedetto, A. (2013). An Explorative Study of Entrepreneurial Creativity: Its Antecedents and Mediators in the context of UAE Firms. *Creativity and Innovation Management* 22(3): 223-240 (InCites J. Citation 5-year Impact Factor 1.727).
- Dayan, M., Zacca, R., and Benedetto, A. (2012). *An Exploratory Study of Entrepreneurial Creativity: Role of External Factors in the Context of UAE Firms*. IEEE ITMC Conference, Managing Technology during a Business Recovery, Dallas, Texas.
- Zacca, R. Selen, W., (2011). Unraveling a Manager's Proclivity to Innovate: An Exploratory Study. *International Journal of Entrepreneurship and Innovation*, 12(3): 157-167 (Scopus Index 0.136).
- Zacca, R., (2011). *The Framing of Entrepreneurship*. IEEE ITMC Conference, Managing Technology in Challenging Times, San Jose, California.
- Zacca, R., (2010). *Classifying Entrepreneurship within a Business Development Framework*. ICSB Conference on Entrepreneurship: Bridging Global Boundaries, Cincinnati, Ohio.
- Zacca, R., (2010). *An Essay on the Conceptual Framework of Entrepreneurship*. 2<sup>nd</sup> Research Symposium in Business and Economics, American University of Sharjah.

- Zacca, R., (2009). *Reconciling the Managerial Dichotomy to Growth*. International Association of Management of Technology Conference, Orlando, Florida.

### Working Papers

- Zacca, R. and Dayan, M. Linking Managerial Competence to Small Enterprise Performance: The Role of Entrepreneurial Orientation and Willingness to Change. In review at the *Journal of Small Business and Enterprise Development (in 2<sup>nd</sup> review)*.
- Zacca, R. Case Study: The Juice Palace (UAE). In review at the *Asian Journal of Management Cases (in review)*.
- Jeong, Y., Ali, M., Zacca, R. and Park, K. The Effect of Entrepreneurship on Financial Performance: A Multi Mediation Model. *International Journal of Entrepreneurial Behavior & Research (in review)*.
- AlMazrouei, H., Zacca, R., Evans, J. and Dayan, M. Great expectations: The moderating role of pre-departure opinion on the relationship between organizational justice and organization commitment / job satisfaction. *Journal of Global Mobility (in 2<sup>nd</sup> review)*
- Alzahmi, R., AlMazrouei, H. and Zacca, R. Developing Future Leaders: Evidence of Talent Management Planning in a UAE Multinational Company. *International Studies of Management & Organization (in review)*.
- Dayan, M. Ng, P.Y. and Zacca, R. The Effects of EO and Market Turbulence on SMEs Performance through Political Behavior: Moderated Mediation Model. Preparing final draft for *Journal of Business Venturing*.
- AlNafissa, N. and Zacca, R. Work-Family Conflict in Family Owned SMEs: The influence of Entrepreneurial Orientation and Family Social Capital. Preparing draft for *Journal of Family Business Management*.
- Zacca, R. and Dayan, M. The Role of Risk-Taking on the Intuition – SME Performance Relationship. Preparing draft for *European Management Journal*.
- Zacca, R. and AlMazrouei, H. Organization justice as a predictor of expatriate adjustment and job performance: The mediating role of decision latitude.
- Zacca, R. and AlMazrouei, H. The influence of leadership style on creative work involvement.
- Alzahmi, R., AlMazrouei, H. and Zacca, R. The role of strategic workforce planning in achieving organizational goals.

- Zacca, R. Small enterprise lifecycle and entrepreneurial orientation: The mediating role of environmental hostility and managerial competence.
- Zacca, R. and AlHogail, S. Investigating the Mediating Effects of Network Capabilities and New Product Exploration in the EO – Small Enterprise Performance Relationship.
- AlHogail, S and Zacca, R. Investigating the Mediating Effect of Willingness to Customize in the EO – Small Enterprise Performance Relationship.

### **Research Grants – Awards**

- (2017) The Alfaisal University Research Excellence Award.
- Almazrouei, H. and Zacca, R. (2016). Team behaviors and work motivation of UAE public sector employees. UAEU Research Grant Competition, 2-year research award.
- (2016) Shell Saudi Arabia Outstanding Research Award Alfaisal University, College of Business.
- Almazrouei, H., Dayan, M. and Zacca, R. (2015). *Antecedents and Consequences of Expatriate Adjustment: A Study on the Adjustment of Expatriate Workers in the UAE*. UAEU Research Start-UP Grant Competition, 2-year research award.
- Zacca, R. (2015). The Impact of Network Capabilities on Innovative Start-up Enterprises within the Kingdom of Saudi Arabia, Alfaisal University grant.
- (2014) Outstanding Research Award for paper published in A Ranked Journals, College of Business, UAEU.
- (2013) Nominated for the Tudor Rickards and Susan Moger Best Paper Award *Creativity and Innovation Management*.
- Zacca, R. (2013) *Case Study: The Juice Palace*. College of Business and Economics, UAEU grant.
- Dayan, M. and Zacca, R., (2013) *Determinants of Innovative Capabilities of Entrepreneurial Business within the UAE*. National Research Foundation and UAEU grant; ranked ‘highly-competitive’, (Co-Investigator).
- Zacca, R., Dayan, M., and Ahrens, T., (2011) *Drivers and Enablers of Innovative Start-up Enterprises within UAE*. National Research Foundation and UAEU grant; ranked ‘highly-competitive’, (Principle Investigator).

- Zacca, R. and Dayan, M., (2010) *Extending the Dialog on the Conceptual Framework of Entrepreneurship*; UAEU research grant (Principle Investigator).
- Dayan, M. and Zacca, R., (2010) *Creativity in Entrepreneurship: Its Antecedents and Mediators*; UAEU research grant (Co-Investigator).

### **Education**

- *Ph.D. in Management*, Cracow University of Economics, Cracow, Poland, 2007
- *M.B.A.*, Plymouth State University, Plymouth, New Hampshire, 1992
- *B.S. in Mechanical Engineering*, Tulane University, New Orleans, Louisiana, 1985

### **Professional Interests**

- *Research interest*: research investigates the drivers and enablers of innovative enterprises; the determinants of innovative capabilities of entrepreneurial businesses; creativity in entrepreneurship; and the theoretical framework of entrepreneurship.
- *Courses taught*: Entrepreneurship, Management of Innovation, Value Innovation Strategy, Strategic Management, Managing Entrepreneurship Ventures, Corporate Entrepreneurship, International Entrepreneurship, International Business, E-Commerce, and Management.
- *Service interest*: Training and mentoring aspiring young entrepreneurs at the Center for Innovation and Entrepreneurship; contributing to departmental and college level committees; supervising internship students; organizing student scientific trips; supervising the Entrepreneurship Student Club, and developing entrepreneurship curriculum.

### **Industry Work Experience**

- *Business Advisor, US Peace Corps Advanced Business Development Program for Eastern Europe (May, 1996 - May, 1998)*. Provided technical assistance to Romanian business consultants and effected growth within their business consulting center; participated in the training of business managers and educators.
- *Business Advisor, Global Business Services Limited (1994 - 1996)*. Affected a turnaround of a US company realizing an increase in recurring revenue, a reduction in costs, and an increase in profits (Miami, 1995-96). Assisted Chinese and US companies in trade related activities and market research (Beijing, 4/1994-10/1994).

- *Mechanical Engineering Consultant, BWS Architects and Engineers (1992 - 1994).* Mechanical engineering design work for Bell South Corporation and AT&T Corporation.
- *Mechanical Engineering Consultant, HJ Ross and Associates (1988 - 1990).* Mechanical engineering design work for National Aeronautics and Space Administration and other commercial and industrial clients.
- *Application Engineer, Johnson Controls, Inc. (1985 - 1988).* Designed automated digital control systems for commercial and industrial applications.

### **Professional Development**

- 2016 *Workshop on Partial Least Squares Path Modeling with SmartPLS* presented by Marko Sarstedt, Otto-von-Guericke University
- 2012 and 2013 *ICPSR Summer Program in Quantitative Methods of Social Research, at the University of Michigan, Ann Arbor*
- 2012 *Stanford Graduate School of Business Executive Summit in Dubai: 'Leading Organizations to Global Competitiveness'*.